

2018 Winning at Deposition: Skills and Strategy
June 28, 2018 • Royal Sonesta Hotel Houston • Houston, TX

Thursday Morning, June 28, 2018

Presiding Officer:

Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX

8:00 am	Registration Opens Includes continental breakfast.
8:50 am	Welcoming Remarks
9:00 am 0.75 hr	Developing a Winning Strategy Learn the fail-safe tricks to ensure you have a winning strategy at depositions. Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
9:45 am 0.50 hr	Deposing for the Plaintiff When representing the plaintiff: essential steps for a successful deposition of defendant's expert, a witness or the defendant. Linda Turley, Turley Law Firm - Dallas, TX
10:15 am 0.50 hr	Developing Your Trial Cross through the Adverse Deposition Discover effective techniques for getting the answers you need from an adverse witness. Tracy W. McCormack, The University of Texas School of Law - Austin, TX
10:45 am	Break with Q&A Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases. Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
11:00 am 0.50 hr	Preparing Your Witness for Deposition Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial. Erica W. Harris, Susman Godfrey LLP - Houston, TX

11:30 am 0.50 hr	Overcoming the Problem Witness Acquire the techniques to use against problem witnesses, including those who feign ignorance, are evasive, and are combative. Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX
12:00 pm	Pick Up Lunch Included in registration.

Thursday Afternoon, June 28, 2018

Presiding Officer:

Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

LUNCHEON PRESENTATION

12:20 pm 1.00 hr	Co-Chairs Interview of Frank Branson and Dick Sayles Discussion regarding the ethics of witness preparation, dealing with jerk lawyers, and other things. Please submit your questions in advance to ConferenceQA@utcle.org or on-site at the conference registration desk. Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX Richard A. Sayles, Sayles Werbner PC - Dallas, TX Moderators: Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
1:20 pm	Break
1:35 pm 0.50 hr	Taking Depositions in Business Cases Strategies for deposition-taking in business cases, including who to depose first, deposing corporate executives, and how to make sure you have the testimony you need in a complex business case. Edward W. Duffy, Reed Smith LLP - Houston, TX Ricky A. Raven, Reed Smith LLP - Houston, TX
2:05 pm 0.75 hr	Beating the Expert Find out how to take an expert's deposition—how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert." Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX
2:50 pm 0.50 hr	Taking Depositions in Tort Cases Strategies for deposition-taking in tort cases, including how to ensure you have the liability and damages testimony you need to effectively prosecute or defend your case. Jim M. Perdue Jr., Perdue & Kidd - Houston, TX

3:20 pm	<p>Break with Q&A</p> <p>Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.</p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
3:35 pm 0.75 hr	<p>Deposition Lessons Learned the Hard Way</p> <p>Learn how depositions can make or break your case.</p> <p><i>This session was originally scheduled on Thursday, June 28 at 4:05 p.m.</i></p> <p>Dicky Grigg, Spivey & Grigg L.L.P. - Austin, TX</p>
4:20 pm 0.50 hr	<p>Taking the Deposition of a Corporate Representative</p> <p>Review of the rules and discuss practical ways to maximize testimony from a corporate representative.</p> <p><i>This session was originally scheduled on Thursday, June 28 at 3:35 p.m.</i></p> <p>Paul N. Gold, Aversano & Gold - Houston, TX</p>
4:50 pm	<p>Adjourn</p>