

**2023 Winning at Deposition: Skills and Strategy**  
**June 13, 2023 • AT&T Conference Center • Austin, TX**  
**June 13, 2023 • Live Webcast**

**Tuesday Morning, June 13, 2023**

**Presiding Officer:**

**Shane Read**, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX

	<i><b>This agenda is still in development. Updates to topics and speakers will be posted as available.</b></i>
8:00 am In Austin Only	<b>Registration Opens</b>  Includes continental breakfast.
8:50 am	<b>Welcoming Remarks</b>
9:00 am 0.75 hr	<b>Developing a Winning Strategy</b>  Learn the fail-safe tricks to ensure you have a winning strategy at depositions.  Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX
9:45 am 0.50 hr	<b>Developing Your Trial Cross Through the Adverse Deposition</b>  Learn to take admission-seeking depositions of adverse witnesses so that they are effectively limited in their testimony at trial.  Trey Cox, Gibson, Dunn & Crutcher LLP - Dallas, TX
10:15 am 0.25 hr	<b>Discussion Group</b>  In Austin: Trey Cox, Gibson, Dunn & Crutcher LLP - Dallas, TX Elizabeth M. Fraley, Baylor Law School - Waco, TX Paula Fiset Sweeney, Slack Davis Sanger LLP - Dallas, TX
10:30 am In Austin Only	<b>Break with Q&amp;A</b>  Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.  Quentin Brogdon, Crain Brogdon LLP - Dallas, TX Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX
10:45 am 0.50 hr	<b>Deposing for the Defendant</b>  Effective deposition preparation and technique help achieve the dual goals of securing important admissions and discovering the Plaintiff's case such that the Defendant is not surprised at trial. Explore best practices for both aspects of taking depositions on behalf of a defendant.  Elizabeth M. Fraley, Baylor Law School - Waco, TX

11:15 am 0.50 hr	<b>Overcoming the Problem Witness</b>  Gain techniques to handle the difficult witness—yours or theirs.  Paula Fiset Sweeney, Slack Davis Sanger LLP - Dallas, TX
11:45 am In Austin Only	<b>Pick Up Lunch</b>  Included in registration.

## Tuesday Afternoon, June 13, 2023

### Presiding Officer:

Quentin Brogdon, Crain Brogdon LLP - Dallas, TX

### LUNCHEON PRESENTATION

12:00 pm 1.25 hrs	<b>How to Overcome the Worst Problems at Depositions</b>  Acquire the techniques to use in overcoming the worst problems at deposition.  Moderator: Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX Panelists: David J. Beck, Beck Redden LLP - Houston, TX Quentin Brogdon, Crain Brogdon LLP - Dallas, TX Hon. Eric M. Shepperd, Travis County Court at Law No. 2 - Austin, TX
1:15 pm In Austin Only	<b>Break with Q&amp;A</b>  Take a break from formal instruction as the program co-chairs answer your questions about deposition strategies.  Quentin Brogdon, Crain Brogdon LLP - Dallas, TX Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX
1:30 pm 0.50 hr	<b>Depositions in Business Litigation</b>  Discuss strategies for securing the testimony you need in complex business cases.  Brett Johnson, Winston & Strawn LLP - Dallas, TX
2:00 pm 0.75 hr	<b>Beating the Expert</b>  Learn how to avoid being intimidated and how to set realistic, attainable goals when you depose the expert.  Quentin Brogdon, Crain Brogdon LLP - Dallas, TX

2:45 pm 0.50 hr	<p><b>Preparing Witnesses for Depositions</b></p> <p>Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.</p> <p>Hon. Manpreet Singh, Houston, TX</p>
3:15 pm 0.25 hr	<p><b>Discussion Group</b></p> <p>Quentin Brogdon, Crain Brogdon LLP - Dallas, TX  Paul N. Gold, Aversano &amp; Gold - Houston, TX  Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX  Hon. Manpreet Singh, Houston, TX</p>
3:30 pm In Austin Only	<p><b>Break with Q&amp;A</b></p> <p>Take a break from formal instruction as the program co-chairs answer your questions about deposition strategies.</p> <p>Quentin Brogdon, Crain Brogdon LLP - Dallas, TX  Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX</p>
3:45 pm 0.50 hr	<p><b>Depositions of Corporate Representatives</b></p> <p>Explore using the organization representative deposition, one of the more effective discovery tools to use when seeking discovery from an organization. Learn the ins and outs of using FRCP 30b(6) and TRCP 199.2(b) to depose the organization (a party or non-party) through the organization-selected representative(s) on topics you delineate relevant to the claims and defenses in the lawsuit.</p> <p>Paul N. Gold, Aversano &amp; Gold - Houston, TX</p>
4:15 pm 0.50 hr	<p><b>Dealing With the Problem of Opposing Counsel</b></p> <p>How to avoid intimidation and manage the disruptive, disreputable, and overly zealous opposing counsel in an ethical, civil, and professional manner.</p> <p>Jennifer Doan, Haltom &amp; Doan - Texarkana, TX</p>
4:45 pm 0.25 hr	<p><b>End of Day Moderated Q&amp;A</b></p> <p>Before you head out don't miss your final opportunity to chat with program co-chairs about deposition strategies for your cases.</p> <p>Quentin Brogdon, Crain Brogdon LLP - Dallas, TX  Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author - Dallas, TX</p>
5:00 pm	<p><b>Adjourn</b></p>