

Sponsored Research – Managing Compliance and Maximizing Revenues

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PBU Overview



- **Primary focus of tax regulations – “special legal entitlement”**
 - Physical rights to use bond financed space
 - Direct use of bond financed space, e.g., lease or management contract
- **Sponsored research is different –**
 - Generally, no physical rights to use property or occupy property

How To Think About Research



- We believe proper focus is on “output” derived/related to bond financed property (“Nexus”)
 - data, I/P, license, copyright etc.
- Only specific guidance is Rev Proc 2007-47 for “basic research”
- Given lack of IRS guidance, difficult to draw bright line tests or rules in instances not involving basic research

Tufts Long-Term Debt View



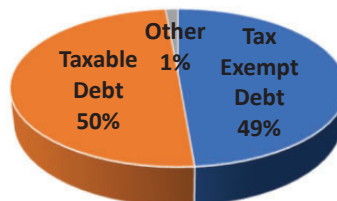
Debt Profile (06/30/18):

- Aa2 (Moody's), AA-/A-1+ (S&P)
- T/E Debt \$371M (9 Outstanding Issues)
- Taxable Debt \$380M (\$250M Century Bond & 1 other Outstanding Issue)
- Other L/T Debt \$ 11M

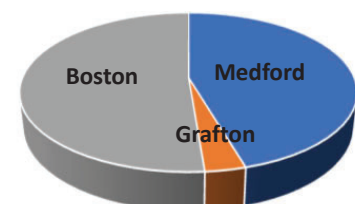
278 Buildings (Owned) 5.6M GSF

146 Currently financed with T/E Debt

FY18 Debt View



T/E Debt \$ - Funded Projects (By Campus)



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