

1

RULES FOR DRAFTING, REVIEWING, AND INTERPRETING AGREEMENTS

Know the Basics:

Subject matter of the agreement and the representation

- Have a clear understanding of the transactions governed by the agreement
- Know your client's business

Your client

 Know who you are representing in the transaction and who you are not



2

Know the Basics:

Your role in the transaction

• Are you preparing, amending, or reviewing documents?

The parties

 Make sure that the parties to the contract are the necessary parties

• The deal

 Must understand the deal – what do your clients and the other parties want to achieve?



Drafting and Revising the Agreement:

One Approach to Contract Drafting

- Mad Person
- □ Architect
- □ Carpenter
- □Judge

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Drafting and Revising the Agreement:



Organization

Make a list of topics to be covered in the contract



Forms

Use forms, do not rely on forms, transcend forms



Issues

Address every issue neither more nor less than once





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Title search: Keeping Your Contract Out of the Courtroom: Contractual Rules for Drafting Partnership and Operating Agreements, Including a Helpful Checklist

Also available as part of the eCourse <u>Drafting for LLCs, LPs, and Partnerships: Model Agreements, Key Considerations</u> <u>and Practical Tips to Avoid Litigation</u>

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