

**PRESENTED AT**

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Austin, TX

**Presenting Effective Arguments in Administrative  
Proceedings**  
*Emphasis on Oral Advocacy*

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# Presenting Effective Arguments in Administrative Proceedings

## *Emphasis on Oral Advocacy*

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## Overview

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- Constructing arguments
- Opportunities to present
- Presenting oral arguments and taking questions

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## Constructing Your Arguments

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- Identify the governing standards
  - Controlling statutes/rules
  - Precedent
  - Policy
- Identify the relevant facts
  - Good and bad
- Develop your theory of the case
  - Why you should win under these standards and facts

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## Constructing Your Arguments

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- Know your decision-makers
  - Commissioners
    - ✓ *May have specific perspectives/hot button issues*
  - Administrative Law Judges (ALJs)
    - ✓ *May be more concerned with following precedent*

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## Title search: Presenting Effective Arguments in Administrative Proceedings - Emphasis on Oral Advocacy

Also available as part of the eCourse

[2020 Advanced Administrative Law eConference](#)

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15<sup>th</sup> Annual Advanced Texas Administrative Law Seminar session  
"Persuasive Advocacy"